



THE NEW
WISHARD

A NEW HOSPITAL FOR ALL OF INDIANAPOLIS.

DMWBD BUSINESS DEVELOPMENT BROWN BAG LUNCH SERIES

Exploring Business Opportunities for Women
Business Enterprises through the City and Wishard

The Transformation Team is a team of independent contractors working to create the new Wishard.





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Exploring Business Opportunities for Women Business Enterprises through the City and Wishard

Diversity Program: Barbara Holder
The New Wishard Transformation Team
Diversity Manager

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DIVERSITY GOALS

Minority Business Enterprise (MBE) Goal 15%

Women Business Enterprise (WBE) Goal 8%

Veteran Business Enterprise (VBE) Goal 3%

For assistance with meeting these goals contact:

Diversity Manager - Barbara Holder 630-8759

Diversity Coordinator - Jessica Reeder 630-8822



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Definitions

- **Minority Business Enterprises – at least 51% ownership by minority interest**
- **Women Business Enterprises – at least 51% ownership by women interest**
- **Veteran Businesses – registered with the U.S Dept. of Veterans Affairs**

Certification by the City of Indianapolis

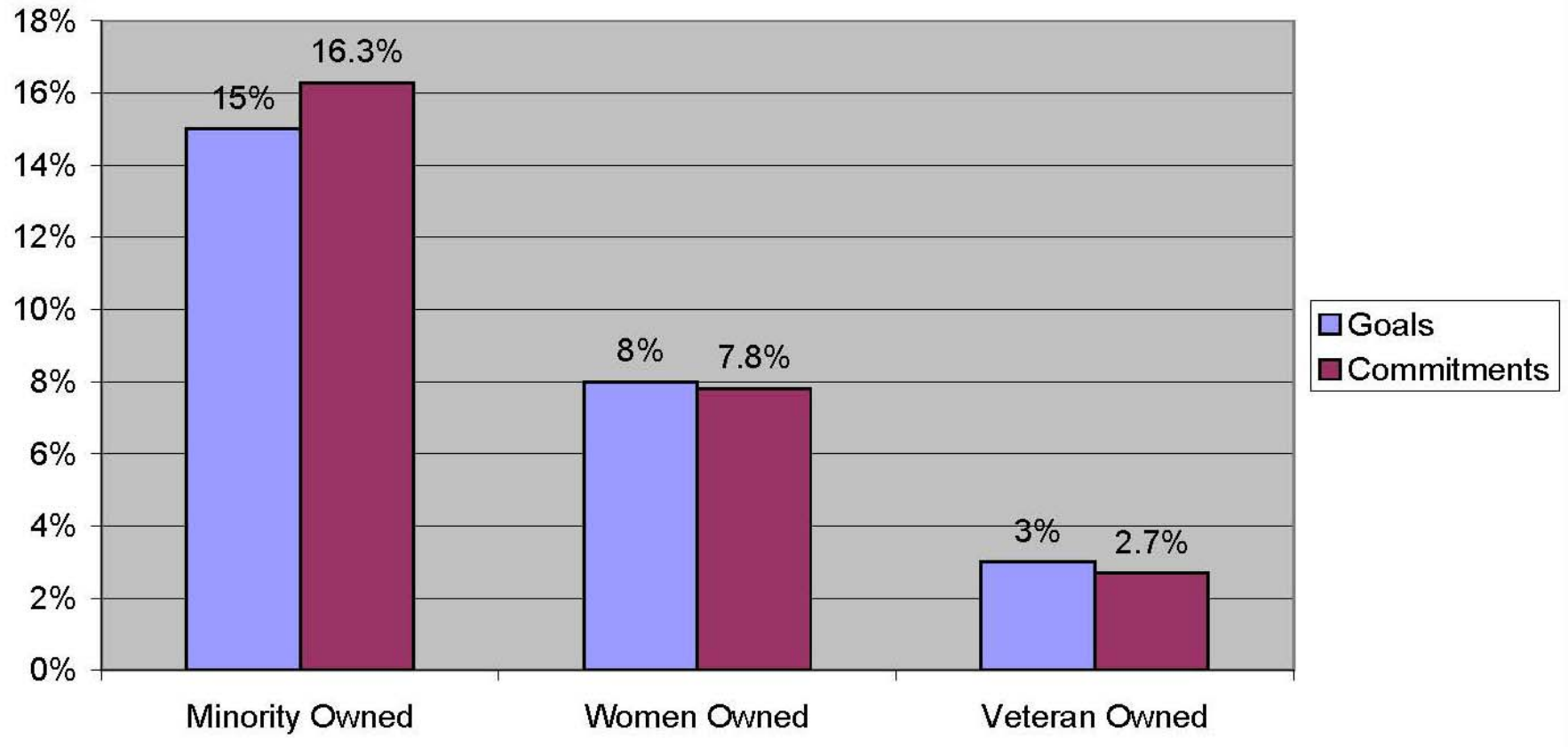
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May 18, 2010



MBE/WBE/VBE Goals vs Commitments (Construction Cost)

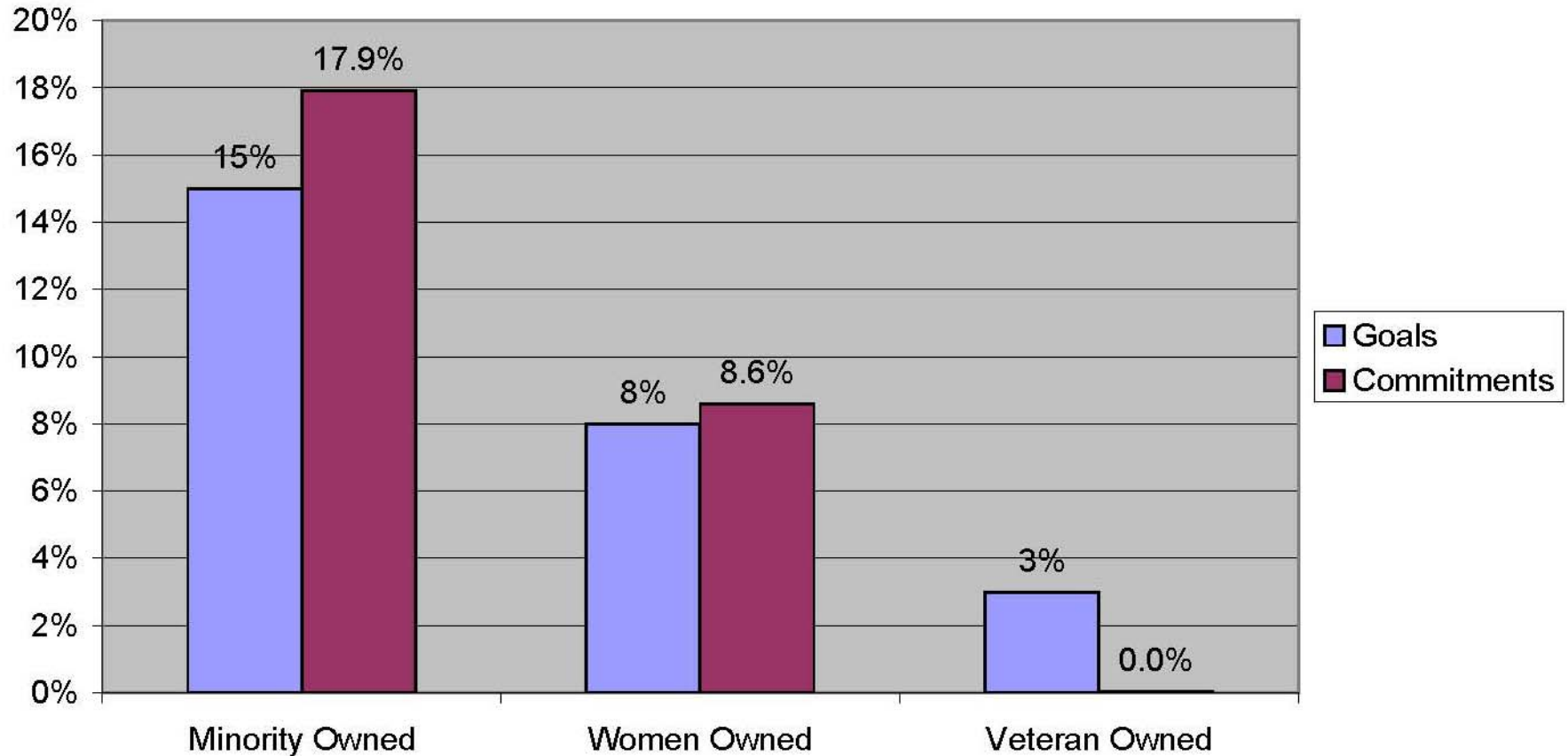




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MBE/WBE/VBE Goals vs Commitments (Consultant Cost)

May 11, 2010





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Upcoming Events

Workshops & Networking Events

- **May 19, 2010 Exploring Business Opportunities for Women Owned Businesses with the City and the Wishard Transformation Project. 11:00a – 1:30p Christamore House**
- **June 11 – “Veterans Only” Outreach Conference Sponsored by The New Wishard, City of Indianapolis, Veterans Administration 8a – 1p *Location TBD***
- **June 30 – Partnering & Joint Venturing Sponsored by The City of Indianapolis, The New Wishard, & NAWBO Brown Bag Lunch 11a-1:30p *1200 Madison***
- **July 8 - Mayor’s Breakfast/Black Expo *panel discussion to follow***
- **July 27 - Outreach Conference – Hispanic Organizations**



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Upcoming Events (cont.)

- **August 2010 - Making it to the Finish Line – No More Excuses! *Sponsored by Wishard, NAWBO, The City of Indianapolis TBD***
- **September 2010 – Black Chamber of Commerce – Bonding**
- **September 2010 – Minority Enterprise Week Celebration**
- **October 2010 – Business Opportunities in Medical Supplies. 1200 S. Madison 11:30a-1:30p**
- **November 17 - Green Initiatives Best resources for Business Development, 1200 S. Madison 11:30a-1:30p**
- **December 2010 - TBD**

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Project Team:

H&H Corporation
Wishard Hospital

City of Indianapolis:
Mayor's Office
MWBE Development office
1501 City County Building
200 E. Washington St.
Indianapolis, IN 46204

Program Manager:
Jacobs
Program Address:
1111 West 10th St.
Indianapolis, IN 46202

**The New Wishard Hospital
Replacement Facility
M/W/VBE
Team contact information:**

Barbara Holder,
Diversity Manager
or
Jessica Reeder,
M/W/VBE Coordinator

After completing this form return to:

Wishard's Diversity Team
C/O Wishard Replacement Facility
1111 West 10th Street
Indianapolis, IN 46202
Office: 317-630-8759
Fax: 317-630-7785
bholder@srsmoor.com
jreeder@garclaconstructiongroup.net

For more information visit:
www.thenewwishard.org

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WISHARD HOSPITAL REPLACEMENT FACILITY

Contractors Bid Profile Information

This information will be used for the sole purpose of broadcasting bid opportunities to your company. Please complete in its entirety. Thank you.

Please check all that applies to your company:

| | |
|---|---|
| <input type="checkbox"/> MBE: <input type="checkbox"/> City of Indianapolis Certified | <input type="checkbox"/> VBE <input type="checkbox"/> Federal Certified |
| <input type="checkbox"/> MBE: <input type="checkbox"/> State of IN Certified | <input type="checkbox"/> Service-Disabled Veteran / |
| <input type="checkbox"/> WBE: <input type="checkbox"/> City of Indianapolis Certified | <input type="checkbox"/> Federal Certified |
| <input type="checkbox"/> WBE <input type="checkbox"/> State of IN Certified | <input type="checkbox"/> Person with Disabilities |

Please print:

Business Name: _____

Contact Person: _____

Address: _____

Phone No.: _____

City: _____ **State:** _____ **Zip:** _____

E-mail address: _____

Website: _____

Type of Business: Prime/G.C. Subcontractor Supplier
 Support; Consultant; or Professional Service Provider

**Company's Construction Standard Industry, (CSI) Codes /Division(s)
/or Trade Specialty:** _____

Please check all that applies to your company:

| | |
|--|--|
| <input type="checkbox"/> OCIP Capability | <input type="checkbox"/> EMR (if applicable) _____ |
| <input type="checkbox"/> Bonding Capability and Amount: \$ _____ | |

ADDITIONAL INFORMATION ON REVERSE SIDE

WISHARD HOSPITAL REPLACEMENT FACILITY

Contractors Bid Profile Information

COMPANY'S PROJECT EXPERIENCE & CAPACITY:

List at least three (3) of your largest Projects in the past five (5) years that you have completed:

Project Name Completed: _____

City, State of Project: _____

Amt. of your Contract: \$ _____ Performed as a: _____

Owners' Name: _____ Contact Name: _____

Contact Phone #: _____ Year Completed: _____

Project Name Completed _____

City, State of Project: _____

Amt. of your Contract: \$ _____ Performed as a: _____

Owners' Name: _____ Contact Name: _____

Contact Phone #: _____ Year Completed: _____

Project Name Completed _____

City, State of Project: _____

Amt. of your Contract: \$ _____ Performed as a: _____

Owners' Name: _____ Contact Name: _____

Contact Phone #: _____ Year Completed: _____

I, certify that I have authority to complete this information and submit to the Diversity Team for bidding opportunities for the Wishard Hospital Replacement Facility Project. This information that is completed on this form is accurate and true:

Signed: _____ Date: _____

Print Name, Title and Company: _____

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Exploring Business Opportunities for Women Business Enterprises through the City and Wishard

Business Opportunities at Wishard and Project Overview:
Vickie Howard

The New Wishard Transformation Team

Support Service Director

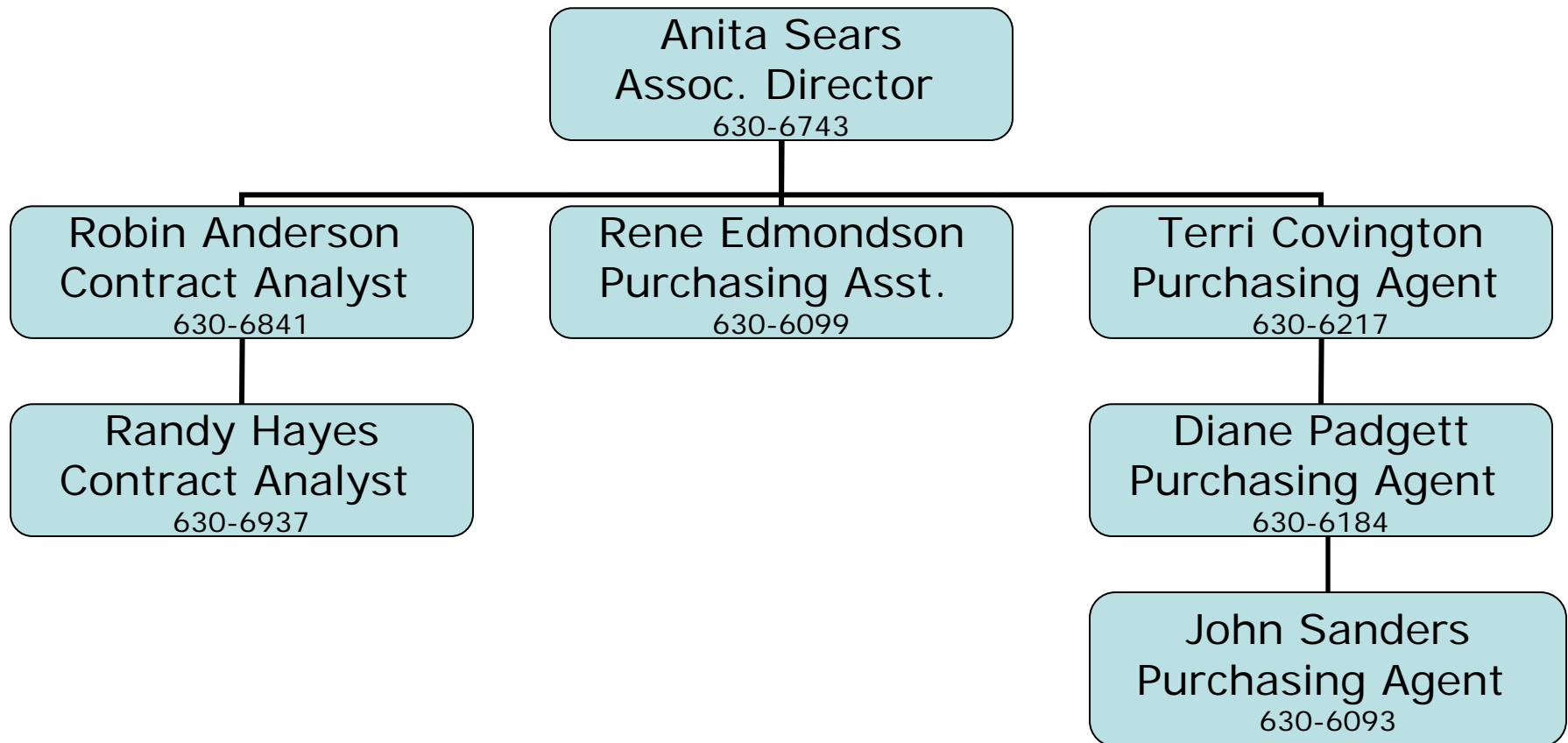
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Purchasing and Contracting Staff



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SUPPLIER REGISTRATION

- Registration is required with Wishard's VendorMate, prior to conducting business with Wishard.
- **Suppliers must wear a VendorMate issued badge while on-site and have an appointment prior to a visit.**
- Access VendorMate's Wishard website at: www.wishard.edu, click on Vendor Relations (lower right hand corner).
- A fee may be assessed when registering with VendorMate.



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Existing vs. The New Wishard Campus



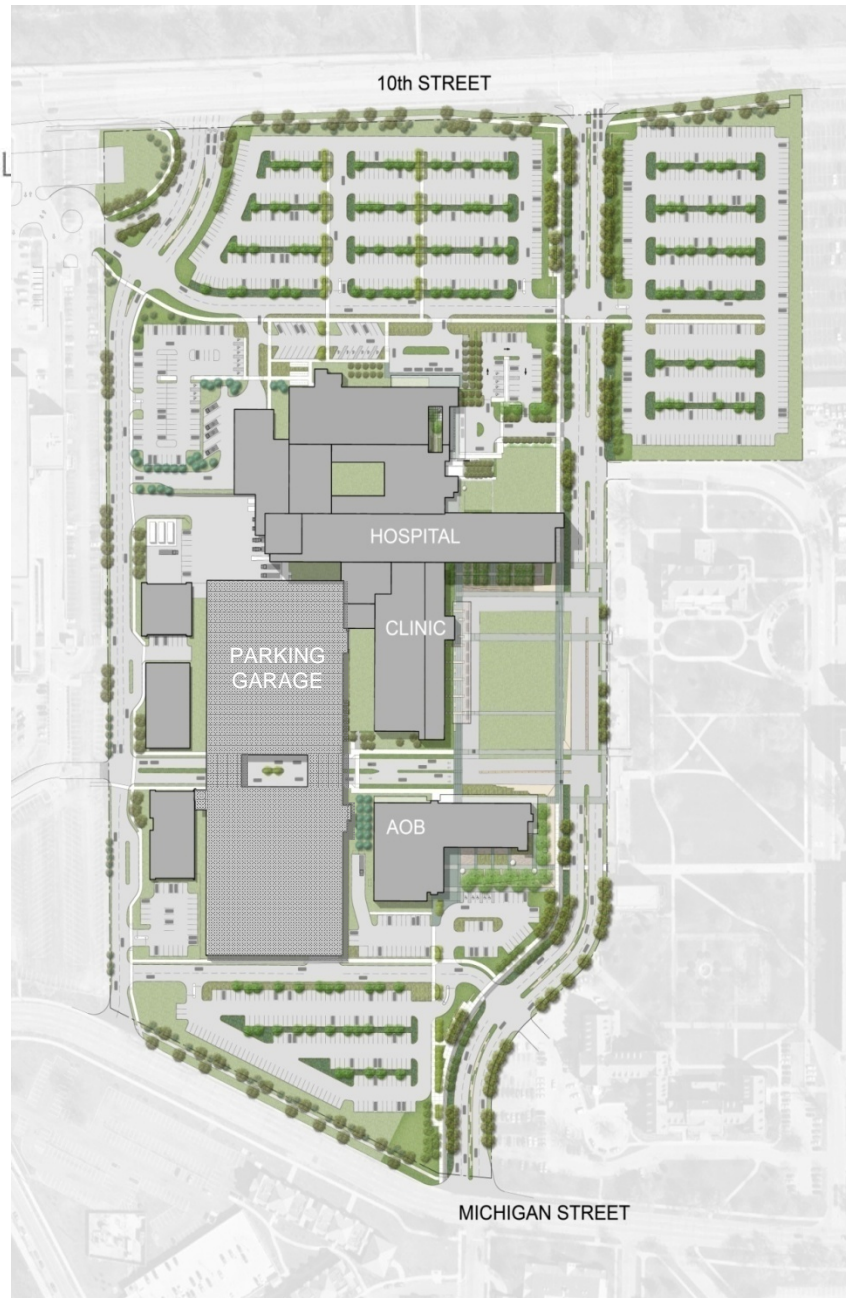
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Campus Buildings



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Program

- **Hospital** **825,000 sf**
 - 315 beds
 - Full Diagnostic & Treatment
- **Ambulatory Care Bldg** **175,000 sf**
 - 125 Exam Rooms
- **Administrative Office Bldg** **205,000 sf**
 - Wishard + IU School of Medicine+ Regenstrief Institute + others
- **Central Utility Plant(s)** **40,000 sf**
 - Steam / Chilled water / Emergency Power
- **Parking Garage** **2300 cars**
 - Additionally 1500 +/- on site
- **Over \$600M in total construction budget**
- **Targeting LEED Silver**

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Who is the Wishard Replacement Project Team?

Owner: Health and Hospital Corporation/Wishard Health Services

Design Team Leaders:

Executive Architect – HOK

Executive Engineer – SYSKA Hennessy Group

Program Manager / Construction Manager (PMCM):

The New Wishard Transformation Team

OCIP: Pillar Group

LEED Consultant: Urban Design

Constructors: Prime Contractors, Subcontractors, Suppliers, etc...

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Design Team Members

- **HOK**
- **A2SO4 Architecture**
- **American Structurepoint**
- **Baigi, Chance, Cummins, London & Titzer**
- **Blackburn Architects**
- **BSA Lifestructures**
- **Circle Design**
- **Context Landscape Architecture**
- **Enginuity Mgmt. & Consulting**
- **Fink Roberts, & Petrie**
- **L'Aquis Consulting Eng.**
- **Mareggatti Interiors**
- **NI Nebark**
- **Ratio Architects**
- **RLR Associates**
- **Schneider Corporation**
- **Shrewsberry & Assoc.**
- **Synthesis**
- **Syska Hennessey**
- **VS Engineering**
- **Walker Parking Consultants**

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Program & Construction Management Team Members

Program Manager

- **Jacobs**

Construction Management Team

- **Pepper Construction Co. of Indiana**
- **Garcia Construction Group**
- **Hagerman Group**
- **Keystone Construction**
- **Shiel Sexton Co., Inc.**
- **Smoot Construction**

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Project Procurement: Ken Alexander
The New Wishard Transformation Team
Procurement Manager

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CONSTRUCTION PROJECTS AT WISHARD HOSPITAL

- All construction projects are subject to the Public Works laws.
- All construction projects over **\$100,000** in construction value are released for Bid through a competitive Bid process.
- Bids are advertised in the *Indianapolis Star* and the *Indianapolis Business Journal Court and Commercial Record*.
- The lowest responsive and responsible bidder is awarded the project.
- When responding to a Bid, it is very important that all required documents, noted in the front end Bid documents, are returned completed as requested.
- Failure to provide the requested documents is considered a non-responsive Bid which cannot be considered for Award.

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CONTRACTING DOCUMENTS

- Project Manuals
 - Division 00 - Procedural Documents
 - Division 01 - General Requirements
 - Technical Specifications

- Contract Drawings
 - Organized by Bid Package & Building
 - Expect Several Volumes for Each Package

- Addenda
 - Pre-Bid Meeting Minutes
 - Question & Answers
 - Substitution Requests

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BID DOCUMENTS

Indiana Code 36-1-12: Public Works Projects
Review AIA A701 – 1997 (Specification Section 002113)

Items Due With Bid

- Bid Form
- Form 96
- Bid Bond
- Form A305
- EEO Bidder Certification

Items Currently Due Two (2) Hours After Bid

- MBE/WBE/VBE Utilization Report
- MBE/WBE/VBE Good Faith Questionnaire
- MBE/WBE/VBE Contact Listing
- Subcontractor & Material Listing
- OCIP – Worker's Comp. Insurance Information Form (Exhibit A)
- OCIP – Insurance Credit Form (Exhibit C)



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BID FORM

- Lump Sum Bid
- Bid Breakdown
- Allowances (Specification Section 012100)
- Unit Prices (Specification Section 012200)
- Alternates (Specification Section 012300)
- Schedule Acknowledgement
- Other

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Owner Controlled Insurance Program

- OCIP is an Owner Controlled Insurance Program for all Contractors, Subcontractors and other contracted parties engaged in work activities on-site for this project.
- Only On-Site Insurance Coverage for:
 - General Liability
 - Worker's Compensation
- Fill-Out Form A & C with Bid Documents
- Health, Safety & Environment Requirements
 - Managed by the HSE / OCIP Managers

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OTHER PROJECT REQUIREMENTS

- OCIP/HSE Requirements
 - PSSP (Project Specific Safety Plan)
 - Contractor Safety Data Form
 - Training Documentation
 - MSDS Sheets / Company Safety Manuals
 - Safety Professional Requirements
- Safety Orientation
- Project Labor Agreement (PLA)
- LEED Silver Certification
- No Tobacco Policy

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Contracted Packages

| BP # | Bid Package Description / Scope | Prime Contractor | Contract Date |
|------|---------------------------------|--|---------------|
| #1 | Demolition and Utility Work | Denney Excavating, Inc. | 10/27/09 |
| #3 | Parking Garage / Site Utilities | F. A. Wilhelm Construction Company, Inc. | 2/16/10 |

Value of Bid Packages: \$ 30,344,169.00

Packages To Be Awarded At HHC Board Meeting

| BP # | Bid Package Description / Scope | Prime Contractor | Award Date |
|------|---------------------------------|--|------------|
| #4A | Exterior Building Façade | Under Review | TBD |
| #7 | Hospital Auger Cast Piles | F. A. Wilhelm Construction Company, Inc. | 5/18/10 |



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| | Bid Package Description / Scope | Advertise for Bid | Est. Pre-Bid | Est. Bid Opening |
|-----|---|------------------------------|-------------------------|-----------------------------|
| #4B | Hospital Foundation Package Hospital Pile Caps & Grade Beams Utility Tunnel (Including Waterproofing) Material Pre-Order for Grade 65 Steel | 6/01/10 | 6/10/10 | 6/22/10 |
| #4C | Hospital/ACB Core and ACB Foundations Ambulatory Clinic Building (ACB) Foundations Below Grade Concrete Structural Steel Frame & Concrete Sprayed-on Fireproofing Roofing Systems Elevators Hospital Foundation Walls Structural Steel Frame & Concrete Concrete Decks Sprayed-on Fireproofing Roofing Systems Elevators | 7/5/10 | 7/20/10 | 8/10/10 |

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| THE NEW WISHARD | Bid Package Description / Scope | Advertise for Bid | Est. Pre-Bid | Est. Bid Opening |
|--------------------|--|------------------------------|-------------------------|-----------------------------|
| #5 | Hospital/ACB Fit-out & MEP Unit Masonry Misc. Metals & Ornamental Metals Monumental Stairs Expansion Joints Rough & Finish Carpentry Interior Overhead Coiling Doors Doors, Frames & Door Hardware Division 10 Specialties Interior Glass Firestopping, Caulking & Sealants Flooring (Terrazzo, Tile, VCT & Carpet) Drywall, Metals Studs & Carpentry Painting & Wall Finishes Kitchen Equipment Fire Protection Mechanical & Plumbing Systems HVAC & Temperature Controls Electrical & Building Tech. & Comm. | Winter 2010 | TBD | TBD |




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| BP # | Bid Package Description / Scope | Advertise for Bid | Est, Pre-Bid | Est. Bid Opening |
|------|--|-------------------|--------------|--|
| #6 | Site Civil Site Utilities Below Grade Asphalt (Roads & Parking Lots) Site Concrete (Sidewalks) Site Storm Drainage Sanitary Sewer Electric Duct Bank for IPL Water Main/Fire Protection Power for Site Lighting Hardscape | Winter 2010 | TBD | TBD |
| TBD | Central Utility Plant (CUP) Stand alone package/plans & specs Dates & Package to be Determined | Winter 2010 | TBD | TBD |
| TBD | Demolition – Union Building Stand alone package/plans & specs Dates & Package to be Determined | July 2011 | TBD | August 2011  |

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| BP # | Bid Package Description / Scope | Advertise for Bid | Estimated Pre-Bid | Estimated Bid Opening |
|------|--|-------------------|-------------------|-----------------------|
| #8 | Landscape Paths Gardens Plazas Site Lighting / Connections | Spring 2011 | TBD | TBD |
| D1 | Central Boiler Plant (CBP) Developer Package – Citizens Thermal Packages and Dates to be Determined After Developer Agreement & Design Development | TBD | TBD | TBD |
| D2 | Administrative Office Building (AOB) Developer Package – RFP Forthcoming Packages and Dates to be Determined After Developer Selection & Plan Approval | TBD | TBD | TBD |

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Exploring Business Opportunities for Women Business Enterprises through the City and Wishard

Bid Package Opened/Awarded: Wayne Modugno
The New Wishard Transformation Team
Project Director

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Status of Bid Packages

- Parking Garage
 - F. A. Wilhelm Awarded Contractor
- BP #7 Auger Cast Piles
 - F. A. Wilhelm Awarded
- BP #4a Exterior Building Facade
 - Bid Opened on April 26th
- AOB Developer RFP
 - May/June 2010
- Testing & Inspection RFP
 - Due May 20, 2010



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Helpful Advice

1. Visit www.TheNewWishard.org
2. Attend As Many Outreach Events As You Can
3. Watch For Bid Advertisements in:
 - a. The Indianapolis Star
 - b. The Indianapolis Business Journal Court and Commercial Record
4. Visit www.ReproGraphix.com Regularly
5. Get certified with the City of Indianapolis
6. Know Your Capabilities
7. Know Your Scope of Work

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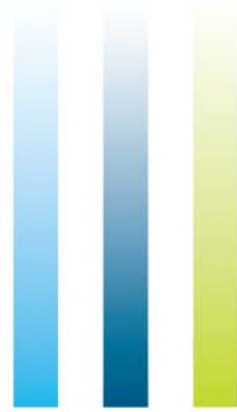
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Helpful Advice Cont'd

- 8. Get Documents Early**
- 9. Attend the Pre-Bid Meetings**
- 10. Ask Questions**
- 11. If You Are Not a Prime Contractor, Find Out Who Is**
- 12. Understand Where You Bring Value**
- 13. Utilize the Wishard PMCM Diversity Team**

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THANK YOU FOR YOUR INTEREST

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